



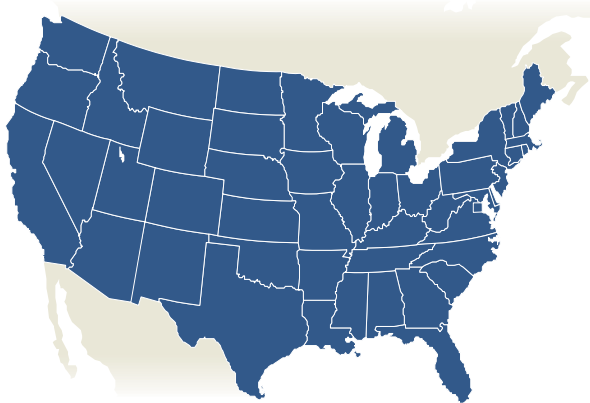
WOODS & AITKEN
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firm overview



Since 1921, Woods & Aitken LLP has focused its construction practice on developing long-term client relationships and assisting in attaining our clients' objectives. Our commitment to client service has fueled our expansion, allowing us to work with

...we are at our best when we focus on leveraging our Firm's broad expertise to assist our construction clients in reaching their goals.



clients and projects across the nation. The longevity of our client relationships has also afforded Woods & Aitken LLP the opportunity to emerge as a national leader in the practice of construction law.

However, we are at our best when we focus on leveraging our Firm's broad expertise to assist our construction clients to reach their goals. We would like to learn more about you and explore the possibility of becoming a partner in your ongoing success.

construction practice overview

Representation

Woods & Aitken LLP's representation has included construction firms engaged in all facets of the industry including general, electrical and mechanical work, prime contractors, subcontractors, owners of construction projects, architects, engineers and surety companies.

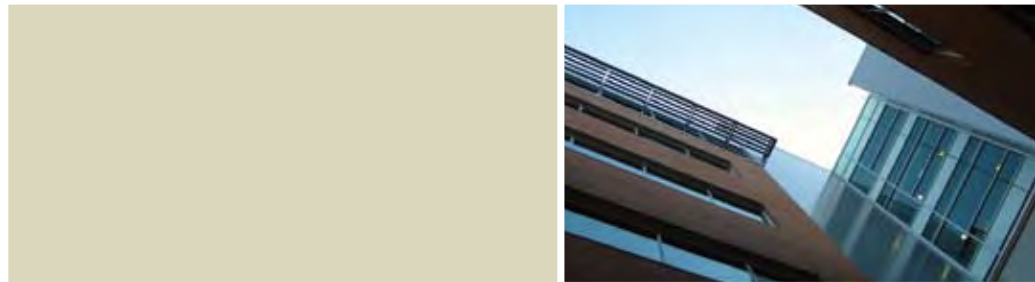
Leadership

Partners of the Firm serve with construction industry organizations such as AGC, AIA, DBIA, NEC and MCA. They present lectures on topics pertinent to those organizations and other industry groups, and they have written various articles and papers on current construction issues. In addition, members of the Firm have presented numerous "in house" educational programs to employees of its construction clients. These programs not only inform employees of current issues, they prevent larger issues from developing in the future.



Projects

The Firm has worked on legal problems on a large variety of projects including:



Airports

Bridges

Canals

Casinos

Commercial Buildings

Courthouses and Other Governmental Facilities

Dams

Environmental Remediation

Heavy Highways

Hospitals

Hotels

Institutional Structures

Manufacturing and Processing Plants

Power Lines

Power Plants (Nuclear, Conventional and Cogeneration)

Residential Buildings

Schools

Shopping Centers

Steel Mills

Wastewater and Sewage Treatment Plants

Water Treatment Facilities and Pumping Stations

Waterways

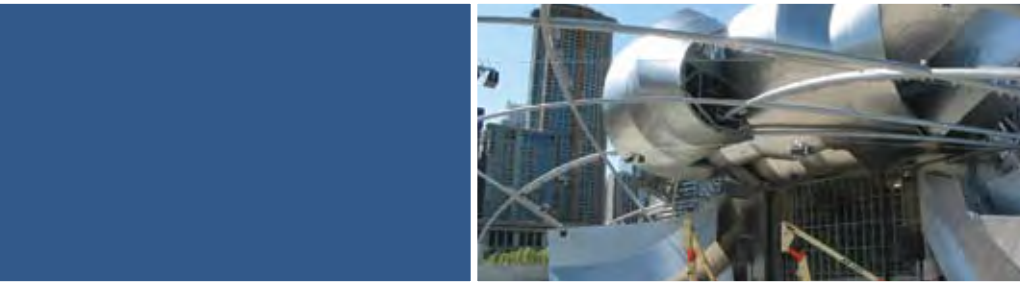
Other Engineering and Architectural Projects

Support

Woods & Aitken LLP's experience has enabled the Firm to provide extensive budgets, including fixed pricing, and case management plans for a variety of complex construction claims and disputes. Additionally, the Firm has developed an extensive support staff capable of organizing, coding and processing literally millions of documents and project records on a cost-effective basis.

Alternative Resolution

The Firm's experience includes alternative methods of solving disputes such as mediation, dispute review boards, arbitration and mini-trials. Members of the Firm serve on bar association committees concerned with these procedures and serve as arbitrators and mediators. Settlement efforts are given paramount emphasis.



Experience

Members of the Firm are active in analyzing construction projects and problems from start to finish in an effort to understand the most efficient, cost-effective means of resolving obstacles faced by our clients. We strive to understand the issues early in the process in order to reach a mutually acceptable agreement. If a resolution cannot be achieved short of trial, our team is experienced in construction litigation. That experience includes state and federal courts, arbitrations, dispute review boards, federal boards of contract appeals (including the Armed Forces, Department of Energy, Department of Interior, Veterans Administration and Postal Services Boards), and the U.S. Court of Claims.

Results

In the last decade, the Firm has recovered over \$110 million of construction claims through trials, arbitrations, negotiations, mediations and other types of structured settlements. During the same time, Woods & Aitken LLP has successfully defended over \$140 million in claims with a payout of less than ten percent (10%) of the asserted claim amount.

our philosophy



Integrity, hard work, an understanding of construction law, and an even deeper understanding of our clients' concerns are the foundation upon which we serve.

At Woods & Aitken LLP, client service is the hallmark of everything we do. Integrity, hard work, an understanding of construction law, and an even deeper understanding of our clients' concerns are the foundation upon which we serve. To excel, we believe our commitment to service must be delivered by attorneys who demonstrate the highest levels of academic achievement, strive to be world-class in construction law, and understand their success as legal professionals is first and foremost determined by their ability to provide superior legal solutions to their clients.

We also believe serving the community means more than just providing outstanding legal services—it means active involvement. The Firm, as well as each attorney, is committed to making their communities better places to work, live, and raise a family. We are equally dedicated to improving the legal profession, as well as, the construction industry to which we provide legal services each day.



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